## Acknowledgments

At the University of Michigan I was trained as a political scientist and as a student of China. My first debt of gratitude goes to Kenneth Lieberthal, Harold Jacobson, Michel Oksenberg, Robert Pahre, and Ernest Young. Ken did more than any other individual to initiate and deepen my fascination with, and love for, China. I owe him a debt that cannot be repaid. Even as he worked as special assistant to the president and senior director for Asian affairs at the National Security Council, Ken made time to read my drafts and to offer alternatively trenchant and supportive but always useful comments. However, I will never forget his confession to me over the phone during the crisis in East Timor in 1999: "I meant to get to your chapter this week, but . . . East Timor!" "Jake" combined his unfailing good nature with an emphasis on scholarly rigor and showed me the many different ways one can see the world analytically. Mike took on the role of mentor and colleague when we were in China together. Our month of collaborative fieldwork during the spring of 1998 was one of the great experiences of my professional career. Even though he is no longer with us, Mike continues to inspire. Bob is a valued colleague and friend whose thinking outside the "International Political Economy (IPE) box" fueled his genuine interest in a topic that was in many ways quite different from the traditional IPE canon. Ernie was a wonderful mentor and supportive committee member; his great humanity is matched only by his peerless knowledge and sage advice.

At Michigan, I was the beneficiary of training and advice from Chris Achen, John Campbell, Pradeep Chhibber, Paul Huth, Don Kinder, C. K. Lee, Doug Lemke, Liang Hsin-hsin, Albert Park, and Jennifer Widner, as well as from two wonderful visiting professors, Ellis Joffe and T. J. Cheng. I also gained a great deal from numerous colleagues. A few stand out: Dan Lynch (now at USC), Pierre Landry (now at Yale), Jeremy Schiffman (now at Syracuse), and Ben Goldsmith (now at the National University of Singapore). I thank them for their collegiality and am grateful for their continued friendship.

During my three years at Washington University, all of my colleagues in the department of political science have lent their support at various times. I am obliged to all of them. I thank former department chairs Jack Knight and Lee Epstein for using a perfect combination of the carrot and the stick to keep me motivated and focused on this project. In addition, Lisa Baldez, Frances Foster, John Haley, Nate Jensen, Bill Jones, Gary Miller, Sunita Parikh, and Andy Sobel all read parts of the manuscript and were extremely generous with their time and consistently on the mark with their advice. I also thank Bob Hegel and Rebecca Copeland for their encouragement. Steve Smith and the Weidenbaum Center on the Economy, Government, and Public Policy provided considerable moral and financial support to help see this project through.

Other scholars and experts who have read parts of what would become this book include William Abnett, William Alford, Jerome Cohen, Neil Diamant, Ken Foster, Mark Frazier, Mary Gallagher, Bill Hurst, Scott Kennedy, Stanley Lubman, Keith Maskus, Kevin O'Brien, John Odell, Pitman Potter, Stanley Rosen, Susan Sell, Susan Shirk, Joe Simone, Andy Sun, Scot Tanner, Karen Zeng, and four anonymous reviewers. I thank them all for their contributions. Chapter 5 is adapted from an essay in *Engaging the Law in China: State, Society and Possibilities for Justice*, edited by Neil J. Diamant, Kevin O'Brien, and Stanley Lubman (Stanford: Stanford University Press, 2005); it is reprinted here with permission of the publisher. Part of the discussion in chapter 6 is drawn from an article, "'Policy Enforcement Markets': How Bureaucratic Redundancy Contributes to Effective IPR Policy Implementation in China," which is forthcoming in *Comparative Politics*.

I am also grateful to former and current individuals at the Office of the United States Trade Representative, the Department of Commerce, the Department of State, the Business Software Alliance, the International Anti-Counterfeiting Coalition, the International Federation of Phonograph Industries, the International Intellectual Property Alliance, the International Trademark Association, the Motion Picture Association of America, the Pharmaceutical Research and Manufacturers Association of America, and the Quality Brands Protection Committee. In addition, countless individuals from the private sector in China, the United States, and Hong Kong were extraordinarily generous in making time for me despite their busy schedules—and incurring considerable opportunity costs in terms of billable hours.

I am indebted to the scores of anonymous government and Party officials, judges, lawyers, businesspeople, private investigators, and others throughout China who were willing to meet with me and who provided information I had no conceivable means of acquiring were it not for their generosity. I regret that I am unable to acknowledge these individuals by name. Within the Chinese government, these include officials in the National Patent Bureau/State Intellectual Property Office, the National Copyright Administration, the Administration for Industry and Commerce,

the Quality Technical Supervision Bureau, the Ministry of Culture, the State Science and Technology Commission (now Ministry), the General Administration of Customs, and their local counterparts. At the subnational level, I am also beholden to individuals from the Finance Bureaus, the Committees for the Composition of Government Offices, the Intellectual Property Rights Working Groups, and the Foreign Affairs Offices in Chongqing, Guangdong, Guizhou, Jiangsu, Shanghai, Sichuan, and Yunnan provinces. I also thank the Chinese trade negotiators, judges, lawyers, and businesspeople who agreed to be interviewed for this project. This book would have been unthinkable without their help.

Others in China considerably mitigated the stress of fieldwork and provided logistical assistance (couches to sleep on or similar acts of kindness). These include Thierry Borel, Tara Boyce, Kevin Crowe, Shep Driver, Jim Nicholson, Shen Mingming, Wade and Grace Shepard, Graeme Smith, Junko Takada, Wu Shufang and Chen Lizhen, and especially Mindy Liu, Kevin O'Connell and Zhou Min. My colleagues at Beijing University and Fudan University also deserve thanks, as do individuals at the Sichuan, Yunnan, and Guizhou academies of social science.

Field research from 1999 through 2003 was made possible by a Fulbright-Hays Fellowship from the U.S. Department of Education, a Foreign Language and Area Studies (FLAS) Fellowship from the Center for Chinese Studies at the University of Michigan, a Washington University Grimm Fellowship, and several Weidenbaum Center small grants. I thank the selection committees at each of these institutions for their support.

Roger Haydon, my editor at Cornell University Press, saw the potential of this book several drafts ago and has been unsparing and unsurpassed in his professionalism, constructive criticism, and support. I also thank Chuck Myers and Muriel Bell for their consideration. Karen Laun has been the epitome of professionalism throughout this process. Dan O'Neill provided yeoman service in proofreading the final manuscript. Ultimately, I am responsible for any errors contained herein.

I am thankful to my parents, Eva Foreman and Gustav Mertha, and their spouses, Jerry Foreman and Valerie Mertha, as well as Jay Foreman for their interest throughout this process. My daughter, Sophie, also helped by establishing a pattern of sleep in relatively unbroken twelve-hour intervals.

However, the individual who has made the greatest sacrifices and contributed the most to this book is my wife and muse, Isabelle. It is to her that this book, and all the work that went into it, is gratefully dedicated.

## THE POLITICS OF PIRACY