

Contents

Acknowledgments vii
Chronologies ix
Terminology and Abbreviations xiii

PART ONE

Imperial and Professional Strategies within the Field of State Power

1. Introduction 3
2. Retooling Statesmen to Restructure the State: From *Héritiers* of European Legal Culture to the Technopols Made in the USA 17
3. The Internationalization of Palace Wars 32

PART TWO

Hegemony Challenged: Making Friends, the Cold War Roots of a Reformist Strategy

4. The Archeology of the New Universals: The Cold War Construction of Human Rights and Its Later Avatars 61
5. The Chicago Boys as Outsiders: Constructing and Exporting Counterrevolution 73
6. Fostering Pluralism and Reformism 95
7. The Paradox of Symbolic Imperialism: The Southern Cone as an Explosive Laboratory of Modernity 110

PART THREE

Competing Universals: The Parallel Construction of Neoliberalism in the North and the South

8. The Reformist Establishment out of Power: Investing in Human Rights as an Alternative Political Strategy 127
9. From Confrontation to *Concertación*: The National Production and International Recognition of the New Universals 141

PART FOUR

Reshaping Global Institutions and Exporting Law

10. Fragmented Governance: A Washington Agenda for Reshaping Global Institutions and National Expertises 163
11. Top-Down Participatory Development: Putting a Human Face on Market Hegemony and Trying to Stem the Social Violence of Globalization 186
12. Lawyer Compradors as Opportunistic Institution Builders 198
13. Reformist Strategies around the Courts 220
14. The Logic of Half-Failed Transplants 246

Notes 251

References 301

Index 317